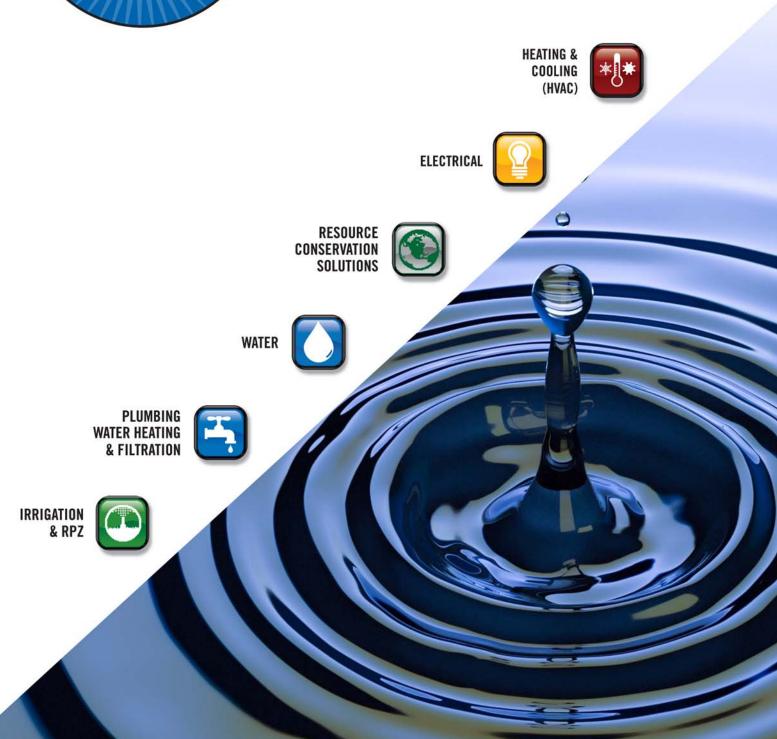


# MULTI-FAMILY PROPERTY RESOURCE SOLUTIONS

Saving

Water | Gas | Power





- Lighting Services
- Lawn Sprinkler Systems/Irrigation Installation/repair
- RPZ Installation & Certification
- Resource Conservation Solutions Custom developed whole property resource and energy assessments
- Commercial Boiler Systems Design/Build Saving customers over 30% in energy costs
- Backflow Prevention Systems Inspection/installation
- **Natural Gas**
- Electrical

#### VIP Portal

Your time is valuable - we offer a convenient and free service that gives you a direct link to your solutions team. A custom portal allows you 24/7 access to schedule any necessary services.

Our team of professionals is licensed and consistently receives updated training. Our strengths are grounded in utilizing the latest technology paired with unmatched experience and customer focus to provide solutions that save money and energy.



# IMPROVING LIVES THROUGH BETTER WATER SOLUTIONS

#### **Multi-Family Property Specialists**

No matter if you own or manage ten multi-family residential units or one thousand, DRF Trusted Property Solutions can be your source for water and energy management. From simple water heater installation (we've installed tens of thousands over the years), to complete energy management solutions and everything water related we're your trusted source.

#### **Saving 30% on Water Costs**

Water costs keep rising. DRF can help evaluate your property and work with you to reduce comsumption and mitigate waste.

DRF offers a customized solution to help you find the leaks - and stop them. Our exclusive H20ssessment looks at your current consumption volume and finds the problems. A customized plan is then put in place.

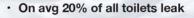
# Resource Conservation Worksheet Number of voilets per unit A Nay of solitets that leak A Nay of sol

# Mechanical Problems... Financial Solutions

### **A Complete Plan**

DRF's professional team evaluates your property and works with your mechanical staff to develop solid money saving solutions to your energy problems. We'll assemble a collaborative solutions team including partners such as engineers, utilities, and others. A plan will be executed that will drive down costs while working to secure financial benefits for your property and residents.

A faucet leak at
 1 drip per second
 wastes 3,000 gallons a year



Know?

- One leaky toilet can result in 75,000 gallons a year in wasted water\*
  - \* EPA/water sense, American Water Works Assoc.

\$1.3 Million in Savings and Rebates

#### **Capital Improvement**

Working with banking partners and utilities DRF
has been able to realize hundreds of thousands of
dollars in rebates and financing plans for our customers.

Through this smart financial solutions approach capital
improvement executions are possible. It's a win win. Water
and energy conservation goals are met, substantial savings
are realized and funds for future (or urgent) improvement
goals are generated. The value of a property and resident's
satisfaction are greatly increased.

# IMPROVING LIVES THROUGH BETTER WATER SOLUTIONS

## **DRF's Suite of Services**

Resource and financial savings opportunities for your property.

#### **Resource Conservation**

#### Water I Gas I Energy

Our Resource Conservation Solutions programs provide energy and water-saving design/build solutions that save your property money while working to keep a neutral cash flow. Through a financially focused plan that utilizes rebate maximization DRF can help your property reach it's cost and resource saving goals while earmarking funds for other capital improvements.

#### Project examples include:

- Water Conservation
- · Mechanical system upgrades including:
  - Commercial boiler design/build
  - Filtration systems
  - Ground water collection and re-purpose
  - Lighting retrofits



DRF will provide an efficiency assessment, custom solutions, and guaranteed savings. We manage every aspect of the project and assist with maximum utility rebate capture.

#### **Plumbing, Water Heating & Filtration**

DRF offers a variety of plumbing services, from professional installation, to thorough maintenance and repair of all your plumbing fixtures. Our background checked, licensed and certified plumbers provide quality workmanship that is guaranteed for life.

#### General Plumbing

- · Sinks, tubs, showers, faucets, toilets
- Garbage disposals
- · Sump and ejector pumps
- · Drain cleaning

## **5 Steps to Savings Success**

The key is our five step turn-key process that has been time tested through many Multi-Family and Association projects.

Assess & Identify

- · Systems: Heat and Hot Water
- Usage
- · Challenges
- · Opportunities

Innovate & Optimize

- 4 Ways
- Efficiency
- Modulation
- Consumption
- · Technology
- · Cash Positive Solution

Present, Inform & Decide

- · Current State
- Proposes Solution
- · Economics
- · Collaborative Meetings

Manage & Deliver Results

- In-house Resources
- · Plans/Permits
- · Communication flow
- Coordination
- Executed to code
- Inspections

Follow Up & Follow Through

- Training
- Usage monitoring
- · Rebate Capture
- Warranty

# IMPROVING LIVES THROUGH BETTER WATER SOLUTIONS

#### Water Heaters

- · Same and next-day installation & service
- · 24-hour emergency service
- · Name brands including: Rheem, AO Smith, and Bradford White
- · Commercial rated units
- · Lifetime workmanship guarantee

#### Tankless Water Heater Systems

- Design, installation and service
- · Lifetime workmanship guarantee
- Residential Property Protection Package featuring a 20 year warranty

#### **Water Treatment & Filtration Systems**

- · Design, installation & service
- · Exterior iron control and stain removal

#### **Irrigation & RPZ**

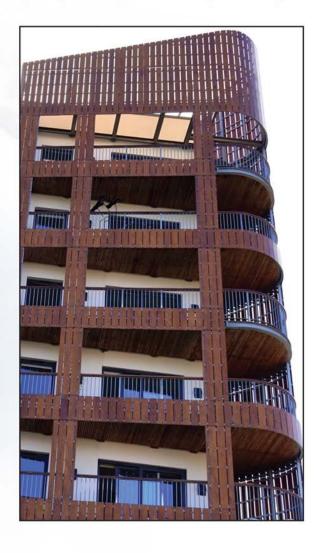
Full-service from the ground up. Whether keeping your grass beautiful or certifying your RPZ backflow valve, DRF means complete, reliable solutions for all outdoor water needs.

#### Irrigation/Lawn Sprinklers

- · Commercial and residential system design and installation
- Diagnosis and solutions for your toughest problems
- · PVC piping instead of polyethylene tubing for better performance and durability
- · Automatic fertilizer/pest control systems, rain sensors, wireless remote control units
- · Repair and annual service contracts
- High-quality Hunter® parts backed by our comprehensive labor & materials warranty

#### RPZ Certification

- Thorough annual RPZ inspection and certification by a licensed professional with a Cross-Connection Control Device Inspector (CCCDI) License
- · Municipal paperwork and digital record keeping
- Annual and multi-year inspection, certification and maintenance programs available







# WHY DRF?

- Water and energy conservation specialists
- Guaranteed Savings: Over \$1.3MM in savings delivered to customers and rising
- Licensed and background checked technicians
- 24/7 Service available
- Same Day Water Heater Installation
- H2Ossessment Resources Evaluation Program

# **What Our Customers Say**

"In addition to being the best priced proposal, DRF designed a redundant solution as well as afforded us a mechanism to immediately recoup some of our capital expenditures via energy rebates. In fact, due to DRF's efforts on our behalf, our property is positioned to receive the highest multi-family rebate amount in the history of the program."

> Julia B. **Board President**

"Instead of just replacing our outdated, inefficient equipment, we were able to upgrade the system, all at one time. DRF was the first company to make suggestions that improved efficiency and homeowner comfort, immediately."

> Kara C. Property Management Firm President

"Beyond the rebates, we will realize substantial year over year energy cost savings. We will also be afforded the confidence and assurance of a new, state-of-the art heating and domestic hot water system that will last for many years to come."

> Dennis K. Property Management Firm President

#### Thousands of Five Star Customer Reviews



#### A PROUD TRADE ALLY OF

















